
WISN-TV
(Milwankee, WI)

ELECTRONIC POLITICAL AND ISSUE ADVERTISING PUBLIC INSPECTION FILE CHECKLIST

This checklist must be completed for each federal, state, and local <u>political ad</u> or federal or state <u>issue</u> ad buy. These items must be placed in the station's Public Inspection File as soon as possible after they are available, and they must be maintained in the station's Public Inspection File for 2 years.

Cand	lidate/Issue	A	NERIO	7V C	ROSSROAD	5
candi	t Dates (if one folder is used per date, a separate checklist must be leted for each flight)		10/30/1	2-11,	15/12	
						<u>Initials</u>
1.	Executed Political/Issue Advertising Agreement (BPMHL-P3 or NAB PB-17	7)		Date:	10/10/12	£
2.	Original contract showing requested time (when available)			Date:	10/10/12	D
3.	Updated contracts as order changes.			Date:	10/30/12	E
4	Invoice of schedule as actually broadcas including amount of rebates given (exac date, time, class of time and amount for each rebate), if any	Ė,		Date:	, .	
				van.		
			Check	list Com	pleted:	
		Ву:				
		Date:		·		
	•					

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location:		. W.A.	Da	ate:
	WISU N,	MILLAU	Ret	10	110/12
Stephanie N	/laroney				
lo hereby reque	st station time conc	eming the foll	owing issue:	A STATE OF THE STA	
merican Cro 401 New Yor Vashington, I reasurer: Ma	k Avenue Suite 1 DC 20005	1200			
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	S	- <	(town 1/ -		
		- Sc A=nz	128000		
		Asira	20		
Total Charç	jes: ⁴ 98,	450 /	Coruss		
					-
his broadcast ti	me will be used by	: Americar	n Crossroads		A 12 SECULATION AND ADMINISTRATION AND ADMINISTRATI
Does the pressage re	rogramming (elating to any	in whole o	or in part) on matter of n	communicate	e "a ortance?"
	□ Yes			N ₀	

importance," list the name o	municates a message relating to any f the legally qualified candidate(s) ne date(s) of the election(s) (if appli	the programming refers to, the
For programming that "commimportance," attach Agreed U	nunicates a message relating to any Jpon Schedule (Page 3)	political matter of national
I represent that the payment	for the above described broadcast t	ime has been furnished by:
Treasurer Margee Clancy	/	
and you are authorized to anr furnishing the payment, if oth	nounce the time as paid for by such ner than an individual person, is:	person or entity. The entity
a corporation; a co	mmittee; 🗵 an association; 🗌	or other unincorporated group.
The names, offices, and addre	esses of the chief executive officers d below (may be attached separatel	s, directors, and/or authorized
	DISCRIMINATE OR PERMIT D N THE PLACMENT OF ADVERT	DISCRIMINATION ON THE BASIS
reasonable attorney's fees, that radvertisement(s). For the above	armless the station for any damages may ensue from the broadcast of the e-stated broadcast(s), I also agree be delivered to the station at leas and broadcasts.	e above-requested e to prepare a script,
	IGNED BY ISSUE ADV	
6/11/12 Ste	ym Muz	703-299-1760
Date	Signature	Contact Phone Number
TO BE SIG	NED BY STATION REI	PRESENTATIVE
☐ Accepted	Accepted in Part	☐ Rejected
Signature	Printed Name	Title

CONTRACT

WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Cross Roads Media 3704 W Lincoln Way Suite 293 Ames, IA 50014

	Contract / Rev	vision		Alt Order#	
	962675	1		06368271	
Product					
AMERICAN CROSSROAD	S				
Contract Dates	Estimate #				
10/30/12 - 11/05/12	1142				
Advertiser			Ori	ginal Date	/ Revision
American Crossroads			1	0/10/12	/ 10/10/12
	Billing Cycle	Billing	Cale	endar	Cash/Trade
	EOM/EOC	Broado	cast		Cash
	<u>Station</u>	Account Executive		xecutive	Sales Office
	WISN	Will Hi	ldeb	randt	HRP -Washingt
	Special Hand	ling			·
	Demographic				
	Adults 35+				
					Total Ratings
					307.40
	IDB#	Advert	iser	Code	Product Code
		11			27
	Agency Ref			Advertiser	Ref

Print Date 10/10/12

Spots/ *Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Rtn Type Spots Amount WISN 10/30/12 11/04/12 DR. OZ ON 1a-2a :30 NM \$50.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 ----1---\$50.00 0.60 2 WISN 10/30/12 11/04/12 Late News 10PM 10-1030p :30 NM \$3,000.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 \$3,000.00 8.20 WISN 10/30/12 11/04/12 Late News 1030PM 1030p-11p :30 NM \$1,500.00 Start Date End Date <u>Weekdays</u> Rating Spots/Week Rate Week: 10/29/12 11/04/12 ----1--1 \$1,500.00 5.10 WISN 10/30/12 11/04/12 Nightline 11p-1130p :30 NM \$1,000.00 Start Date Weekdays End Date Spots/Week <u>Rate</u> Rating Week: 10/29/12 11/04/12 ---1--1 \$1,000.00 3.20 WISN 10/30/12 11/04/12 Jimmy Kimmel 1130-1230a :30 NM 1 \$400.00 Start Date End Date Spots/Week Weekdays <u>Rate</u> Rating Week: 10/29/12 11/04/12 ---1--1 \$400.00 1.80 WISN 10/30/12 11/04/12 ANDERSON COOPER M-F 11A-12P :30 NM 1 \$250.00 End Date Start Date **Weekdays** Spots/Week Rating Rate Week: 10/29/12 11/04/12 ----1--\$250.00 1 1.80 7 WISN 10/30/12 11/04/12 ET M-F 1230a-1a :30 NM \$100.00 Spots/Week Start Date **End Date** Weekdays Rate Rating Week: 10/29/12 11/04/12 ----1--1 \$100.00 1.00 Я WISN 10/30/12 11/04/12 KATIE COURIC M-F 2-3P :30 NM \$400.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 ----1--1 \$400.00 1.20 WISN 10/30/12 11/04/12 3-4p 3-4p :30 NM 1 \$1,250.00 Start Date End Date <u>Weekdays</u> Spots/Week Rate Rating Week: 10/29/12 11/04/12 ----1--1 \$1,250.00 2.80 WISN 10/30/12 11/04/12 DR. OZ 4P-5P :30 NM \$750.00 Start Date End Date Weekdays Spots/Week Rate Rating 11/04/12 Week: 10/29/12 ----1--\$750.00 11 WISN 10/30/12 11/04/12 News M-F 430a 430-5a NM 1 \$150.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station lihe amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



Contract / Revision Alt Order # 962675 06368271

Contract Dates Product Estimate # 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

Advertiser Original Date / Revision 10/10/12 / 10/10/12 American Crossroads

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time Days	Length Week	Rate Rtn TypeSpots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	<u>Rate</u> <u>Rating</u> \$150.00 0.90			
N 12 WISN 10/30/12 11/04/12 News M-F 5p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-530pm <u>Rate</u> <u>Rating</u> \$1,800.00 6.00	:30	NM 1	\$1,800.00
N 13 WISN 10/30/12 11/04/12 News M-F 5a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	5-6A <u>Rate</u> <u>Rating</u> \$1,000.00 2.80	:30	NM 1	\$1,000.00
N 14 WISN 10/30/12 11/04/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	6-630pm <u>Rate</u> <u>Rating</u> \$3,500.00 6.70	:30	NM 1	\$3,500.00
N 15 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICH Start Date	A9-10am <u>Rate</u> <u>Rating</u> \$1,000.00 4.10	:30	NM 1	\$1,000.00
N 16 WISN 11/05/12 11/05/12 DR. OZ ON Start Date	1a-2a <u>Rate</u> <u>Rating</u> \$50.00 0.60	:30	NM 1	\$50.00
N 17 WISN 11/05/12 11/05/12 Late News 10PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	10-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 8.20	:30	NM 1	\$3,000.00
N 18 WISN 11/05/12 11/05/12 Late News 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1030p-11p <u>Rate</u> <u>Rating</u> \$1,500.00 5.10	:30	NM 1	\$1,500.00
N 19 WISN 11/05/12 11/05/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	11p-1130p <u>Rate</u> <u>Rating</u> \$1,000.00 3.20	:30	NM 1	\$1,000.00
N 20 WISN 11/05/12 11/05/12 Jimmy Kimmel <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1130-1230a <u>Rate</u> <u>Rating</u> \$400.00 1.80	:30	NM 1	\$400.00
N 21 WISN 11/05/12 11/05/12 ANDERSON COOPER <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	M-F 11A-12P <u>Rate</u> <u>Rating</u> \$250.00 1.80	:30	NM 1	\$250.00
N 22 WISN 11/05/12 11/05/12 ET M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1230a-1a <u>Rate</u> <u>Rating</u> \$100.00 1.00	:30	NM 1	\$100.00
N 23 WISN 11/05/12 11/05/12 KATIE COURIC Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	M-F 2-3P <u>Rate</u> <u>Rating</u> \$400.00 1,20	:30	NM 1	\$400.00
N 24 WISN 11/05/12 11/05/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	3-4p <u>Rate</u> <u>Rating</u> \$1,250.00 2.80	:30	NM 1	\$1,250.00
N 25 WISN 11/05/12 11/05/12 DR. OZ Start Date	4P-5P <u>Rate</u> <u>Rating</u> \$750.00 2.90	:30	NM 1	\$750.00
N 26 WISN 11/05/12 11/05/12 News M-F 430a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	430-5a <u>Rate</u> <u>Rating</u> \$150.00 0.90	:30	NM 1	\$150.00
N 27 WISN 11/05/12 11/05/12 News M-F 5p Start Date End Date Weekdays Spots/Week	5-530pm <u>Rate</u> <u>Rating</u>	:30	NM 1	\$1,800.00

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Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to stalion the amount of any bills rendered by station within the time specified and until payment in full is received by stalion. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



Contract / Revision Alt Order# 962675 06368271

Contract Dates Product Estimate # 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

<u>Advertiser</u> Original Date / Revision 10/10/12 / 10/10/12 American Crossroads

		Spots/		
*Line Ch Start Date End Date Description	Start/End Time Days	Length Week	Rate Rtn TypeSpots	Amount
Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	<u>Rate</u> <u>Rating</u> \$1,800.00 6.00			
N 28 WISN 11/05/12 11/05/12 News M-F 5a Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 I 1	5-6A <u>Rate</u> <u>Rating</u> \$1,000.00 2.80	:30	NM 1	\$1,000.00
N 29 WISN 11/05/12 11/05/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week; 11/05/12 11/11/12 1 1	6-630pm <u>Rate</u> <u>Rating</u> \$3,500.00 6.70	:30	NM 1	\$3,500.00
N 30 WISN 11/05/12 11/05/12 LIVE WITH KELLY & MICH Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1		:30	NM 1	\$1,000.00
N 31 WISN 11/05/12 11/05/12 Castle Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	Mon 9-10p <u>Rate</u> <u>Rating</u> \$7,500.00 16.70	:30	NM 1	\$7,500.00
N 32 WISN 10/30/12 11/04/12 Late News Sa 10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121- 1	10-1035p <u>Rate</u> <u>Rating</u> \$850.00 2.80	:30	N M 1	\$850.00
N 33 WISN 10/30/12 11/04/12 INSIDE THE HUDDLE Start Date	INSIDE HUD 1035 <u>Rate</u> <u>Rating</u> \$250.00 1.30	:30	NM 1	\$250.00
N 34 WISN 10/30/12 11/04/12 Sa 458-6a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121- 1	456-6AM <u>Rate</u> <u>Rating</u> \$250.00 2.10	:30	NM 1	\$250.00
N 35 WISN 10/30/12 11/04/12 News Sa 6p-630p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121- 1	6-630pm <u>Rate</u> <u>Rating</u> \$1,000.00 5.30	:30	N M 1	\$1,000.00
N 36 WISN 10/30/12 11/04/12 BIG 12 SPORTS SATURD/ Start Date	A\630-7p, 6-630p <u>Rate</u> <u>Rating</u> \$500.00 4.70	:30	NM 1	\$500.00
N 37 WISN 10/30/12 11/04/12 News Sat 7-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	7-9am <u>Rate</u> <u>Rating</u> \$500.00 3.00	:30	NM 1	\$500.00
N 38 WISN 10/30/12 11/04/12 Late News 10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	10p-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 6.80	:30	NM 1	\$3,000.00
N 39 WISN 10/30/12 11/04/12 Chris Matthews <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	*1030a-11a <u>Rate</u> <u>Rating</u> \$150.00 0.50	:30	NM 1	\$150.00
N 40 WISN 10/30/12 11/04/12 Upfront <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	11-1130p <u>Rate</u> <u>Rating</u> \$200.00 2.20	:30	NM 1	\$200.00
N 41 WISN 10/30/12 11/04/12 Su 458-6a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	458-6AM <u>Rate</u> <u>Rating</u> \$200.00 1.40	:30	NM 1	\$200.00
N 42 WISN 10/30/12 11/04/12 News Sun 530pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	530-6p <u>Rate</u> <u>Rating</u> \$1,000.00 3.00	:30	NM 1	\$1,000.00
N 43 WISN 10/30/12 11/04/12 Sun GMA Start Date End Date Weekdays Spots/Week	6-7a <u>Rate</u> Rating	:30	NM 1	\$400.00

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Start Date

End Date

Weekdays

Spots/Week

Advertiser Original Date / Revision
American Crossroads 10/10/12 / 10/10/12

Spots/ *Line Ch Start Date End Date Description Start/End Time Days Length Week Rate Rtn TypeSpots Amount Start Date **End Date** Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 ----1 \$400.00 WISN 10/30/12 11/04/12 News Sun 7-9a 7-9am :30 NM \$400.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 1 \$400,00 3.30 45 WISN 10/30/12 11/04/12 DR. OZ ON 1a-2a :30 NM \$50.00 Start Date End Date <u>Weekdays</u> Spots/Week Rate Rating Week: 10/29/12 11/04/12 ---1---\$50.00 0.60 1 10-1030p WISN 10/30/12 11/04/12 Late News 10PM :30 NM \$3,000,00 Start Date **End Date** Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 ---1---1 \$3,000.00 8.20 47 WISN 10/30/12 11/04/12 Late News 1030PM 1030p-11p :30 NM \$1,500.00 Start Date End Date <u>Weekdays</u> Spots/Week Rating Rate Week: 10/29/12 11/04/12 ---1--**-**\$1,500.00 1 5.10 48 WISN 10/30/12 11/04/12 Nightline 11p-1130p :30 NM 1 \$1,000.00 Start Date End Date <u>Weekdays</u> Spots/Week Rate Rating Week: 10/29/12 11/04/12 \$1,000.00 3,20 1 11/04/12 49 WISN 10/30/12 1130-1230a Jimmy Kimmel :30 NM \$400.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 \$400.00 ---1---1 1.80 50 WISN 10/30/12 11/04/12 ANDERSON COOPER M-F 11A-12P :30 NM 1 \$250.00 Start Date End Date **Weekdays** Spots/Week Rate Rating Week: 10/29/12 11/04/12 ---1---1 \$250.00 1.80 51 WISN 10/30/12 11/04/12 ET M-F 1230a-1a :30 NM 1 \$100.00 Weekdays Start Date End Date Spots/Week Rate Rating Week: 10/29/12 11/04/12 ---1---\$100.00 1.00 52 WISN 10/30/12 11/04/12 KATIE COURIC M-F 2-3P :30 NM \$400.00 Start Date End Date Weekdays Spots/Week Rating Rate Week: 10/29/12 \$400.00 11/04/12 1 1.20 WISN 10/30/12 11/04/12 3-4p 3-4p :30 NM \$1,250.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 ---1---\$1,250.00 1 2.80 54 WISN 10/30/12 11/04/12 DR OZ 4P-5P :30 NM \$750.00 Weekdays Start Date End Date Spots/Week Rate Rating Week: 10/29/12 11/04/12 ---1---\$750.00 2.90 55 WISN 10/30/12 11/04/12 News M-F 430a 430-5a :30 NM \$150.00 Start Date End Date Weekdays Spots/Week <u>Rate</u> Rating Week: 10/29/12 11/04/12 \$150.00 0.9056 WISN 10/30/12 11/04/12 News M-F 5p 5-530pm ·30 NM \$1,800.00 Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/29/12 11/04/12 \$1,800.00 6.00 WISN 10/30/12 11/04/12 News M-F 5a 5-6A :30 NM \$1,000.00 Start Date End Date Spots/Week Weekdays Rate Rating Week: 10/29/12 11/04/12 ---1---1 \$1,000.00 2.80 58 WISN 10/30/12 11/04/12 News M-F 6p 6-630pm :30 NM \$3,500.00 Weekdays Start Date End Date Spots/Week Rate Rating Week: 10/29/12 11/04/12 ___1__ \$3,500.00 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICHA9-10am :30 NM \$1,000,00

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Rating

Rate

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Contract / Revision Alt Order# 06368271 962675 Contract Dates Product Estimate # 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

Advertiser Original Date / Revision 10/10/12 / 10/10/12 American Crossroads

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 1 1	Rate Rating \$1,000.00 4.10	Longar Trook	тако так туро ороко	Antodit
N 60 WISN 10/30/12 11/04/12 DR. OZ ON	1a-2a	:30	NM 1	\$50.00
Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	<u>Rate</u> <u>Rating</u> \$50.00 0.60			7-33
N 61 WISN 10/30/12 11/04/12 Late News 10PM Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	10-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 8.20	:30	NM 1	\$3,000.00
N 62 WISN 10/30/12 11/04/12 Late News 1030PM Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	1030p-11p <u>Rate</u> <u>Rating</u> \$1,500.00 5.10	:30	NM 1	\$1,500.00
N 63 WISN 10/30/12 11/04/12 Nightline Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	11p-1130p Rate Rating \$1,000.00 3.20	:30	NM 1	\$1,000.00
N 64 WISN 10/30/12 11/04/12 Jimmy Kimmel Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	1130-1230a <u>Rate</u> <u>Rating</u> \$400.00 1.80	:30	NM 1	\$400.00
N 65 WISN 10/30/12 11/04/12 ANDERSON COOPER Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	M-F 11A-12P <u>Rate</u> <u>Rating</u> \$250.00 1.80	:30	NM 1	\$250.00
N 66 WISN 10/30/12 11/04/12 ET M-F Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	1230a-1a <u>Rate</u> <u>Rating</u> \$100.00 1.00	:30	NM 1	\$100.00
N 67 WISN 10/30/12 11/04/12 KATIE COURIC Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	M-F 2-3P <u>Rate</u> <u>Rating</u> \$400.00 1.20	:30	NM 1	\$400.00
N 68 WISN 10/30/12 11/04/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -1 1	3-4p <u>Rate</u> <u>Rating</u> \$1,250.00 2.80	:30	NM 1	\$1,250.00
N 69 WISN 10/30/12 11/04/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -1 1	4P-5P <u>Rate</u> <u>Rating</u> \$750.00 2.90	:30	NM 1	\$750.00
N 70 WISN 10/30/12 11/04/12 News M-F 430a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -1 1	430-5a <u>Rate</u> <u>Rating</u> \$150.00 0.90	:30	NM 1	\$150.00
N 71 WISN 10/30/12 11/04/12 News M-F 5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -1 1	5-530pm <u>Rate</u> <u>Rating</u> \$1,800.00 6.00	:30	NM 1	\$1,800.00
N 72 WISN 10/30/12 11/04/12 News M-F 5a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	5-6A <u>Rate</u> <u>Rating</u> \$1,000.00 2.80	:30	NM 1	\$1,000.00
N 73 WISN 10/30/12 11/04/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	6-630pm <u>Rate</u> <u>Rating</u> \$3,500.00 6.70	:30	NM 1	\$3,500.00
N 74 WISN 10/30/12 11/04/12 *UpFront PrimeTime Start Date	*6-7P <u>Rate</u> <u>Rating</u> \$1,500.00 6.30	:30	NM 1	\$1,500.00
N 75 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICH Start Date End Date Weekdays Spots/Week	A 9-10am <u>Rate</u> <u>Rating</u>	:30	NM 1	\$1,000.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



Contract / Revision Alt Order# 962675 06368271 Contract Dates Product Estimate # 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

Original Date / Revision Advertiser 10/10/12 / 10/10/12 American Crossroads

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSp	oots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	<u>Rate</u> <u>Rating</u> \$1,000.00 4.10				
N 76 WISN 10/30/12 11/04/12 DR. OZ ON <u>Start Date</u> End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	1a-2a <u>Rate</u> <u>Rating</u> \$50.00 0.60	:30	NM	1	\$50.00
N 77 WISN 10/30/12 11/04/12 Late News 10PM Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	10-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 8.20	:30	NM	1	\$3,000.00
N 78 WISN 10/30/12 11/04/12 Late News 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1030p-11p	:30	NM	1	\$1,500.00
N 79 WISN 10/30/12 11/04/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	11p-1130p <u>Rate</u> <u>Rating</u> \$1,000.00 3.20	:30	ММ	1	\$1,000.00
N 80 WISN 10/30/12 11/04/12 Jimmy Kimmel <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1130-1230a <u>Rate</u> <u>Rating</u> \$400.00 1.80	:30	ИМ	1	\$400.00
N 81 WISN 10/30/12 11/04/12 ANDERSON COOPER Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	M-F 11A-12P <u>Rate</u> <u>Rating</u> \$250.00 1.80	:30	NM	1	\$250.00
N 82 WISN 10/30/12 11/04/12 ET M-F Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	1230a-1a	:30	NM	1	\$100.00
N 83 WISN 10/30/12 11/04/12 KATIE COURIC Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	M-F 2-3P <u>Rate</u> <u>Rating</u> \$400.00 1.20	:30	NM	1	\$400.00
N 84 WISN 10/30/12 11/04/12 3-4p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	3-4p <u>Rate</u> <u>Rating</u> \$1,250.00 2.80	:30	ММ	1	\$1,250.00
N 85 WISN 10/30/12 11/04/12 DR. OZ Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	4P-5P <u>Rate</u> <u>Rating</u> \$750.00 2.90	:30	NM	1	\$750.00
N 86 WISN 10/30/12 11/04/12 News M-F 430a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	430-5a <u>Rate</u> <u>Rating</u> \$150.00 0.90	:30	MM	1	\$150.00
N 87 WISN 10/30/12 11/04/12 News M-F 5p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-530pm <u>Rate</u> <u>Rating</u> \$1,800.00 6.00	:30	NM	1	\$1,800.00
N 88 WISN 10/30/12 11/04/12 News M-F 5a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-6A <u>Rate</u> <u>Rating</u> \$1,000.00 2.80	:30	NM	1	\$1,000.00
N 89 WISN 10/30/12 11/04/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	6-630pm <u>Rate</u> <u>Rating</u> \$3,500.00 6.70	:30	NM	1	\$3,500.00
N 90 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICI Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	HA 9-10am <u>Rate</u> <u>Rating</u> \$1,000.00 4.10	:30	NM	1	\$1,000.00
		Totals	307.40	90	\$98,450.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwilhstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to stall on the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise

Print Date 10/10/12

Page 7 of 9



	Contract / Revision 962675 /	Alt Order # 06368271
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROS	Estimate # SRO/1142
Advertiser American Crossroads		<u>Original Date / Revision</u> 10/10/12 / 10/10/12

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 -11/05/12	90	\$98,450.00	\$83,682.50
Totals	90	\$98,450.00	\$83,682.50

Signature:	Date:	

TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

BILLING AND PAYMENTS 1.

- Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency (a) shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

DMISSION OF BROADCAST 3.

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

4. **PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

FIXED RATE PURCHASES 5.

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others.

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

INDEMNIFICATION 7.

Agency and Advertiser will jointly and severally indemnify and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnify and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

CONSEQUENTIAL DAMAGES 8.

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the face hereof.

(b) The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commerce	cial
materials and other property furnished by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in	
connection with broadcasts except after its prior approval.	

- (c) Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be falling to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]

CONTRACT



WISN TV 759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

And:

Cross Roads Media 3704 W Lincoln Way Suite 293 Ames, IA 50014

	Contract / Re	<u>vision</u>	Alt Order	#
	962675	1	06368271	
Product	·			
AMERICAN CROSSROAD	s			
Contract Dates	Estimate #			, , , , , , , , , , , , , , , , , , , ,
10/30/12 - 11/05/12	1142			
Advertiser			Original Date	/ Revision
American Crossroads			10/29/12	/ 10/29/12
	Billing Cycle	Billing	Calendar	Cash/Trade
	EOM/EOC	Broadcast Account Executive		Cash
	Station			Sales Office
	WISN	Will Hi	ldebrandt	HRP -Washing
	Special Hand	ling		
	Demographic			
	Adults 35+			
				Total Ratings
				307.40
	IDB#	Advert	iser Code	Product Code
		11		27
	Agency Ref		Advertise	r Ref

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpots	Amount
1 WISN 10/30/12 11/04/12 DR. OZ ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1a-2a <u>Rate</u> <u>Rating</u> \$50.00 0.60	:30	NM 1	\$50.00
2 WISN 10/30/12 11/04/12 Late News 10PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	10-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 8.20	:30	NM 1	\$3,000.00
3 WISN 10/30/12 11/04/12 Late News 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1030p-11p <u>Rate</u> <u>Rating</u> \$1,500.00 5.10	:30	NM 1	\$1,500.00
4 WISN 10/30/12 11/04/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	11p-1130p <u>Rate</u> <u>Rating</u> \$1,000.00 3.20	:30	NM 1	\$1,000.00
5 WISN 10/30/12 11/04/12 Jimmy Kimmel <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1130-1230a <u>Rate</u> <u>Rating</u> \$400.00 1.80	:30	NM 1	\$400.00
6 WISN 10/30/12 11/04/12 ANDERSON COOPER Start Date	M-F 11A-12P <u>Rate</u> <u>Rating</u> \$250.00 1.80	:30	NM 1	\$250.00
7 WISN 10/30/12 11/04/12 ET M-F Start Date	1230a-1a <u>Rate</u> <u>Rating</u> \$100.00 1.00	:30	NM 1	\$100.00
8 WISN 10/30/12 11/04/12 KATIE COURIC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	M-F 2-3P <u>Rate</u> <u>Rating</u> \$400.00 1.20	:30	NM 1	\$400.00
9 WISN 10/30/12 11/04/12 3-4p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	3-4p <u>Rate</u> <u>Rating</u> \$1,250.00 2.80	:30	NM 1	\$1,250.00
10 WISN 10/30/12 11/04/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	4P-5P <u>Rate</u> <u>Rating</u> \$750.00 2.90	:30	NM 1	\$750.00
11 WISN 10/30/12 11/04/12 News M-F 430a	430-5a	:30	NM 1	\$150.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.



Contract / Revision Alt Order# 962675 06368271 Contract Dates Product Estimate # 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

<u>Advertiser</u> Original Date / Revision 10/29/12 / 10/29/12 American Crossroads

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpo	ots	Amount
Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 1 1	<u>Rate</u> <u>Rating</u> \$150.00 0.90				
12 WISN 10/30/12 11/04/12 News M-F 5p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-530pm <u>Rate</u> <u>Rating</u> \$1,800.00 6.00	:30	MM	1	\$1,800.00
13 WISN 10/30/12 11/04/12 News M-F 5a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-6A <u>Rate</u> <u>Rating</u> \$1,000.00 2.80	:30	NM	1	\$1,000.00
14 WISN 10/30/12 11/04/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	6-630pm <u>Rate</u> <u>Rating</u> \$3,500.00 6.70	:30	NM	1	\$3,500.00
15 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICH Start Date	A 9-10am <u>Rate</u> <u>Rating</u> \$1,000.00 4.10	:30	NM	1	\$1,000.00
16 WISN 11/05/12 11/05/12 DR. OZ ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1a-2a <u>Rate</u> <u>Rating</u> \$50.00 0.60	:30	NM	1	\$50.00
17 WISN 11/05/12 11/05/12 Late News 10PM Start Date	10-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 8.20	:30	NM	1	\$3,000.00
18 WISN 11/05/12 11/05/12 Late News 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1030p-11p <u>Rate</u> <u>Rating</u> \$1,500.00 5.10	:30	NM	1	\$1,500.00
19 WISN 11/05/12 11/05/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	11p-1130p <u>Rate</u> <u>Rating</u> \$1,000.00 3.20	:30	NM	1	\$1,000.00
20 WISN 11/05/12 11/05/12 Jimmy Kimmel <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1130-1230a <u>Rate</u> <u>Rating</u> \$400.00 1.80	:30	NM	1	\$400.00
21 WISN 11/05/12 11/05/12 ANDERSON COOPER Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	M-F 11A-12P <u>Rate</u> <u>Rating</u> \$250.00 1.80	:30	NM	1	\$250.00
22 WISN 11/05/12 11/05/12 ET M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	1230a-1a <u>Rate</u> <u>Rating</u> \$100.00 1.00	:30	MM	1	\$100.00
23 WISN 11/05/12 11/05/12 KATIE COURIC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	M-F 2-3P <u>Rate</u> <u>Rating</u> \$400.00 1.20	:30	NM	1	\$400.00
24 WISN 11/05/12 11/05/12 3-4p Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	3-4p <u>Rate Rating</u> \$1,250.00 2.80	:30	NM	1	\$1,250.00
25 WISN 11/05/12 11/05/12 DR. OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	4P-5P <u>Rate</u> <u>Rating</u> \$750.00 2.90	:30	NM	1	\$750.00
26 WISN 11/05/12 11/05/12 News M-F 430a Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	430-5a <u>Rate</u> <u>Rating</u> \$150.00 0.90	:30	NM	1	\$150.00
27 WISN 11/05/12 11/05/12 News M-F 5p Start Date End Date Weekdays Spots/Week	5-530pm <u>Rate</u> <u>Rating</u>	:30	NM	1	\$1,800.00

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 Contract Dates
 Product
 Estimate #

 10/30/12 - 11/05/12
 AMERICAN CROSSRO 1142

Advertiser Original Date / Revision
American Crossroads 10/29/12 / 10/29/12

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week	Rate Rtn TypeSpot	s	Amount
Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	Rate Rating \$1,800.00 6.00				
28 WISN 11/05/12 11/05/12 News M-F 5a	5-6A	:30	NM	1	\$1,000.00
Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	Rate Rating \$1,000.00 2.80				
29 WISN 11/05/12 11/05/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 11/05/12 11/11/12 1 1	6-630pm <u>Rate</u> <u>Rating</u> \$3,500.00 6.70	:30	NM	1	\$3,500.00
30 WISN 11/05/12 11/05/12 LIVE WITH KELLY & MICH Start Date End Date Weekdays Spots/Week Week: 11/05/12 11/11/12 1 1	A 9-10am <u>Rate</u> <u>Rating</u> \$1,000.00 4.10	:30	NM	1	\$1,000.00
31 WISN 11/05/12 11/05/12 Castle Start Date	Mon 9-10p Rate Rating \$7,500.00 16.70	:30	NM	1	\$7,500.00
32 WISN 10/30/12 11/04/12 Late News Sa 10pm Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121- 1	10-1035p <u>Rate</u> <u>Rating</u> \$850.00 2.80	:30	NM	1	\$850.00
33 WISN 10/30/12 11/04/12 INSIDE THE HUDDLE Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121- 1	INSIDE HUD 1035 ₁ <u>Rate Rating</u> \$250.00 1.30	:30	NM	1	\$250.00
34 WISN 10/30/12 11/04/12 Sa 458-6a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121- 1	456-6AM <u>Rate</u> <u>Rating</u> \$250.00 2.10	:30	NM	1	\$250.00
35 WISN 10/30/12 11/04/12 News Sa 6p-630p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121- 1	6-630pm <u>Rate</u> <u>Rating</u> \$1,000.00 5.30	:30	NM	1	\$1,000.00
36 WISN 10/30/12 11/04/12 BIG 12 SPORTS SATURDA <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121- 1	A\630-7p, 6-630p <u>Rate</u> <u>Rating</u> \$500.00 4.70	:30	NM	1	\$500.00
37 WISN 10/30/12 11/04/12 News Sat 7-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121- 1	7-9am <u>Rate</u> <u>Rating</u> \$500.00 3.00	:30	NM	1	\$500.00
38 WISN 10/30/12 11/04/12 Late News 10pm <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	10p-1030p <u>Rate</u> <u>Rating</u> \$3,000.00 6.80	:30	NM	1	\$3,000.00
39 WISN 10/30/12 11/04/12 Chris Matthews Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	*1030a-11a <u>Rate</u> <u>Rating</u> \$150.00 0.50	:30	NM	1	\$150.00
40 WISN 10/30/12 11/04/12 Upfront Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	11-1130p <u>Rate</u> <u>Rating</u> \$200.00 2.20	:30	NM	1	\$200.00
41 WISN 10/30/12 11/04/12 Su 458-6a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	458-6AM <u>Rate</u> <u>Rating</u> \$200.00 1.40	:30	NM	1	\$200.00
42 WISN 10/30/12 11/04/12 News Sun 530pm Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	530-6p <u>Rate</u> <u>Rating</u> \$1,000.00 3.00	:30	NM	1	\$1,000.00
43 WISN 10/30/12 11/04/12 Sun GMA Start Date End Date Weekdays Spots/Week	6-7a Rate Rating	:30	NM	1	\$400.00

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	Contract / Revision	Alt Order #	
	962675 /	06368271	
Contract Dates	Product	Estimate #	

10/30/12 - 11/05/12 AMERICAN CROSSRO 1142 Original Date / Revision

<u>Advertiser</u> 10/29/12 / 10/29/12 American Crossroads

*Line Ch Start Date End Date Description	Start/End T	ime Days	Spots/ Length Week	Rate Rtn TypeS	pots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	<u>Rate</u> \$400.00	Rating 2.50				
44 WISN 10/30/12 11/04/12 News Sun 7-9a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	7-9am <u>Rate</u> \$400.00	Rating 3.30	:30	NM	1	\$400.00
45 WISN 10/30/12 11/04/12 DR. OZ ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1a-2a <u>Rate</u> \$50.00	Rating 0.60	:30	NM	1	\$50.00
46 WISN 10/30/12 11/04/12 Late News 10PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	10-1030p <u>Rate</u> \$3,000.00	Rating 8.20	:30	NM	1	\$3,000.00
47 WISN 10/30/12 11/04/12 Late News 1030PM Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	1030p-11p <u>Rate</u> \$1,500.00	Rating 5.10	:30	MM	1	\$1,500.00
48 WISN 10/30/12 11/04/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	11p-1130p <u>Rate</u> \$1,000.00	Rating 3.20	:30	NM	1	\$1,000.00
49 WISN 10/30/12 11/04/12 Jimmy Kimmel Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	1130-1230a <u>Rate</u> \$400.00	Rating 1.80	:30	NM	1	\$400.00
50 WISN 10/30/12 11/04/12 ANDERSON COOPER Start Date	M-F 11A-12F <u>Rate</u> \$250.00	Rating 1.80	:30	NM	1	\$250.00
51 WISN 10/30/12 11/04/12 ET M-F Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	1230a-1a <u>Rate</u> \$100.00	Rating 1.00	:30	NM.	1	\$100.00
52 WISN 10/30/12 11/04/12 KATIE COURIC Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	M-F 2-3P <u>Rate</u> \$400.00	Rating 1.20	:30	NM	1	\$400.00
53 WISN 10/30/12 11/04/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	3-4p <u>Rate</u> \$1,250.00	Rating 2.80	:30	NM	1	\$1,250.00
54 WISN 10/30/12 11/04/12 DR. OZ <u>Start Date End Date Weekdays Spots/Week</u> Week: 10/29/12 11/04/121 1	4P-5P <u>Rate</u> \$750.00	Rating 2.90	:30	NM	1	\$750.00
55 WISN 10/30/12 11/04/12 News M-F 430a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	430-5a <u>Rate</u> \$150.00	Rating 0.90	:30	NM	1	\$150.00
56 WISN 10/30/12 11/04/12 News M-F 5p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-530pm <u>Rate</u> \$1,800.00	Rating 6.00	:30	ММ	1	\$1,800.00
57 WISN 10/30/12 11/04/12 News M-F 5a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	5-6A <u>Rate</u> \$1,000.00	Rating 2.80	:30	NM	1	\$1,000.00
58 WISN 10/30/12 11/04/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/121 1	6-630pm <u>Rate</u> \$3,500.00	Rating 6.70	:30	NM	1	\$3,500.00
59 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICH. Start Date End Date Weekdays Spots/Week	A 9-10am	Rating	:30	NM	1	\$1,000.00

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Contract / Revision Alt Order# 962675 06368271 Contract Dates Estimate # Product 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

Advertiser Original Date / Revision 10/29/12 / 10/29/12 American Crossroads

*Line Ch Start Date End Date Description	Start/End Ti	ime Days	Spots/ Length Week	Rate Rtn TypeS	pots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	<u>Rate</u> \$1,000.00	Rating 4.10				
60 WISN 10/30/12 11/04/12 DR. OZ ON Start Date	1a-2a <u>Rate</u> \$50.00	Rating 0.60	:30	NM	1	\$50.00
61 WISN 10/30/12 11/04/12 Late News 10PM Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	10-1030p <u>Rate</u> \$3,000.00	Rating 8.20	:30	NM	1	\$3,000.00
62 WISN 10/30/12 11/04/12 Late News 1030PM Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	1030p-11p <u>Rate</u> \$1,500.00	Rating 5.10	:30	NM	1	\$1,500.00
63 WISN 10/30/12 11/04/12 Nightline Start Date	11p-1130p <u>Rate</u> \$1,000.00	Rating 3.20	:30	NM	1	\$1,000.00
64 WISN 10/30/12 11/04/12 Jimmy Kimmel Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	1130-1230a <u>Rate</u> \$400.00	Rating 1.80	:30	NM	1	\$400.00
65 WISN 10/30/12 11/04/12 ANDERSON COOPER Start Date	M-F 11A-12P <u>Rate</u> \$250.00	Rating 1.80	:30	NM	1	\$250.00
66 WISN 10/30/12 11/04/12 ET M-F Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	1230a-1a <u>Rate</u> \$100.00	Rating 1.00	:30	NM	1	\$100.00
67 WISN 10/30/12 11/04/12 KATIE COURIC Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	M-F 2-3P <u>Rate</u> \$400.00	Rating 1.20	:30	NM	1	\$400.00
68 WISN 10/30/12 11/04/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -1 1	3-4p <u>Rate</u> \$1,250.00	Rating 2.80	:30	NM	1	\$1,250.00
69 WISN 10/30/12 11/04/12 DR. OZ Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	4P-5P <u>Rate</u> \$750.00	Rating 2.90	:30	ММ	1	\$750.00
70 WISN 10/30/12 11/04/12 News M-F 430a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	430-5a <u>Rate</u> \$150.00	Rating 0.90	:30	NM	1	\$150.00
71 WISN 10/30/12 11/04/12 News M-F 5p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	5-530pm <u>Rate</u> \$1,800.00	Rating 6.00	:30	NM	1	\$1,800.00
72 WISN 10/30/12 11/04/12 News M-F 5a Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	5-6A <u>Rate</u> \$1,000.00	Rating 2.80	:30	NM	1	\$1,000.00
73 WISN 10/30/12 11/04/12 News M-F 6p Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	6-630pm <u>Rate</u> \$3,500.00	Rating 6.70	:30	МИ	1	\$3,500.00
74 WISN 10/30/12 11/04/12 *UpFront PrimeTime Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 -1 1	*6-7P	Rating 6.30	:30	NM	1	\$1,500.00
75 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICH Start Date End Date Weekdays Spots/Week	A 9-10am	Rating	:30	NM	1	\$1,000.00

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759 N. 19th Street Milwaukee, WI 53233 (414)342-8812

Contract / Revision Alt Order # 962675 06368271

Contract Dates Product Estimate # 10/30/12 - 11/05/12 AMERICAN CROSSRO 1142

Advertiser Original Date / Revision 10/29/12 / 10/29/12 American Crossroads

			Spots/			
*Line Ch Start Date End Date Description	Start/End T	ime Day	s Length Week	Rate Rfn Types	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/12 -1 1	<u>Rate</u> \$1,000.00	Rating 4.10				
76 WISN 10/30/12 11/04/12 DR. OZ ON <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1a-2a <u>Rate</u> \$50.00	Rating 0.60	:30	NM	1	\$50.00
77 WISN 10/30/12 11/04/12 Late News 10PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	10-1030p <u>Rate</u> \$3,000.00	Rating 8,20	:30	NM	1	\$3,000.00
78 WISN 10/30/12 11/04/12 Late News 1030PM <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1030p-11p <u>Rate</u> \$1,500.00	Rating 5,10	:30	NM	1	\$1,500.00
79 WISN 10/30/12 11/04/12 Nightline <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	11p-1130p <u>Rate</u> \$1,000.00	Rating 3.20	:30	NM	1	\$1,000.00
80 WISN 10/30/12 11/04/12 Jimmy Kimmel <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1130-1230a <u>Rate</u> \$400.00	Rating 1.80	:30	NM	1	\$400.00
81 WISN 10/30/12 11/04/12 ANDERSON COOPER Start Date	M-F 11A-12F Rate \$250.00	Rating 1.80	:30	NM	1	\$250.00
82 WISN 10/30/12 11/04/12 ET M-F <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	1230a-1a <u>Rate</u> \$100.00	Rating 1.00	:30	MM	1	\$100.00
83 WISN 10/30/12 11/04/12 KATIE COURIC <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	M-F 2-3P <u>Rate</u> \$400.00	Rating 1.20	:30	NM	1	\$400.00
84 WISN 10/30/12 11/04/12 3-4p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	3-4p <u>Rate</u> \$1,250.00	Rating 2.80	:30	NM	1	\$1,250.00
85 WISN 10/30/12 11/04/12 DR, OZ <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	4P-5P <u>Rate</u> \$750.00	Rating 2.90	:30	NM	1	\$750.00
86 WISN 10/30/12 11/04/12 News M-F 430a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	430-5a <u>Rate</u> \$150.00	Rating 0.90	:30	NM	1	\$150.00
87 WISN 10/30/12 11/04/12 News M-F 5p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	5-530pm <u>Rate</u> \$1,800.00	Rating 6.00	:30	NM	1	\$1,800.00
88 WISN 10/30/12 11/04/12 News M-F 5a <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	5-6A <u>Rate</u> \$1,000.00	Rating 2.80	:30	NM	1	\$1,000.00
89 WISN 10/30/12 11/04/12 News M-F 6p <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	6-630pm <u>Rate</u> \$3,500.00	Rating 6.70	:30	MM	1	\$3,500.00
90 WISN 10/30/12 11/04/12 LIVE WITH KELLY & MICH <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 10/29/12 11/04/121 1	IA 9-10am <u>Rate</u> \$1,000.00	Rating 4.10	:30	NM	1	\$1,000.00
N 91 WISN 10/30/12 11/02/12 News M-F 430a Start Date End Date Weekdays Spots/Week	430-5a <u>Rate</u>	Rating	:30	NM	4	\$1,000.00

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	Contract / Revision 962675 /	Alt Order # 06368271
Contract Dates 10/30/12 - 11/05/12	Product AMERICAN CROSSRO	Estimate # 1142
Advertiser American Crossroads	1	nal Date / Revision /29/12 / 10/29/12

*Line Ch Start Date End Date Description	Start/End Time Days	Spots/ Length Week Rate Rtn Type	Spots Amount
Start Date End Date Weekdays Spots/Week Week: 10/29/12 11/04/12 wTF 4	<u>Rate</u> <u>Rating</u> \$250.00 0.00		-
		Totals 307.40	94 \$99,450.00

Time Period	# of Spots	Gross Amount	Net Amount
10/29/12 -11/05/12	94	\$99,450.00	\$84,532.50
Totals	94	\$99,450.00	\$84,532.50

Signature:	Date:	

TERMS AND STANDARD CONDITIONS FOR PURCHASE OF BROADCAST ADVERTISING

The person, firm or other business entity ("Agency") contracting to purchase broadcast advertising time on behalf of the advertiser named on the face of this contract ("Advertiser") and the station accepting this contract ("Station") hereby agree that this contract shall be governed by the following conditions and terms:

1. **BILLING AND PAYMENTS**

- Station will, from time to time at intervals following broadcasts hereunder, bill Agency on behalf of Advertiser at address on the face hereof. Agency shall pay Station thereon at address on bill on or before the 15th day of each month following that in which broadcast occurred or on such other date as may be specified in the invoice.
- Except where this contract is made directly with the Advertiser described on the face of this contract, it is understood that Agency makes this contract both for itself and as agent for the Advertiser and that Agency agrees, on behalf of the Advertiser and of itself, that Agency and Advertiser are and shall be jointly and severally liable for all payments to be made by agency to Station and for all obligations undertaken to be performed by Agency.

TERMINATION

- (a) Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days prior notice provided that, if notice is given by Agency, termination shall not be effective until after two (2) weeks of broadcasting hereunder. If Agency so terminates this contract, it Unless otherwise specified on the face hereof, either party may terminate this contract, without cause, upon giving the other party at least 28 days shall pay Station at the earned rate for all broadcasts pursuant to this contract through the effective date of termination.
- (b) Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely payment on billing; or (iii) if Advertiser's or Agency's credit is, in Station's reasonable opinion, impaired. Upon such termination, all unpaid accrued charges hereunder shall immediately Station may, upon notice to Agency, terminate this contract at any time; (i) upon material breach by Agency; (ii) if Station fails to receive timely become due and payable. The Agency's only liability shall be to pay for telecasts completed hereunder prior to cancellation by Station.
- (c) Agency may, upon notice to Station, terminate this contract at any time upon material breach by Station. Upon such termination, the Station's only liability shall be to pay as liquidated damages a sum equal to the lesser of the following: (i) the actual noncancellable out-of-pocket costs necessarily incurred by Agency in performance of this contract through date of such termination, or (ii) the total which would be due to Station hereunder if, on the date on which Agency gives notice of cancellation, Station had given notice of termination pursuant to Paragraph 2(a) effective at the earliest date permitted thereunder.
- Neither party shall have any liability to the other upon termination pursuant to this Paragraph 2, except as provided in this Paragraph 2 and Paragraph 7.

OMISSION OF BROADCAST 3.

If, as a result of an act of God, force majeure, public emergency, labor dispute, restriction imposed by law or governmental order, mechanical breakdown, or where necessary to enable the Station to comply with the Communications Act of 1934, as amended, to satisfy the "reasonable access" and/or "equal opportunity" requirements for certain political candidates, or any other similar or dissimilar cause beyond the Station's reasonable control, Station fails to broadcast any or all of the announcement(s) or programs to be broadcast hereunder, Station shall not be in breach hereof, but Agency shall be entitled to an adjustment as follows: (i) if no part of a scheduled broadcast is made, a later broadcast shall be made at a reasonably satisfactory substitute date and time, and if no such time is available, the time charges allocable to the omitted broadcast shall be waived; (ii) if a material part, but not all, of a scheduled broadcast is omitted, a later broadcast shall be made at a reasonable substitute date and time, and Agency shall continue to pay full charge. The foregoing shall not deprive Agency of the benefit of any discounts which it would have earned hereunder if the broadcast had been made in its entirety.

4. **PREEMPTIONS**

Station shall have the right to cancel any broadcast or portion thereof covered by this contract in order to broadcast any program or event which, in the Station's sole Station shall have the right to cancel any program or portion thereof covered by this contract in order to bloadcast any program or event which, in the Station's sole discretion, it deems to be of greater public interest or significance. Station may also recapture time previously sold when necessary to comply with its obligations to make available "reasonable access" and/or "equal opportunities" to certain political candidates under the Communications Act of 1934, as amended. Station will notify Agency of such cancellation as promptly as reasonably possible, if the parties cannot agree upon a satisfactory substitute date and time, the broadcast so preempted shall be deemed canceled without affecting the rate, discounts or rights provided under this contract, except that Agency will not have to pay Station any charges allocable to the canceled broadcast.

FIXED RATE PURCHASES

Notwithstanding the provisions of Paragraphs 3 and 4 above, unless the omitted or preempted announcement was purchased as a single buy or at a fixed (i.e., not a preemptible) rate, and it is so indicated on the face of this contract, Station may preempt at its sole discretion for any reason. In the event of preemption or omission, unless otherwise agreed to by Station, Agency shall continue to pay the full charge (no credit or refund will be given) but Agency shall be accorded another announcement at a reasonably satisfactory substitute date and time, at no additional charge therefor.

6. AGENCY MATERIAL

All commercial materials (if so specified on the face of this contract, all program materials, including talent) shall be furnished by Agency and delivered to Station at Agency's sole cost and expense. Agency shall deliver all materials not less than 48 hours (exclusive of Saturdays, Sundays and holidays) in advance of broadcast. All materials furnished by Agency (i) shall not be contrary to the public interest, (ii) shall conform to the Station's then existing program and operating policies and quality standards, and (iii) are subject to Station's prior approval and continuing right to reject or to cause Agency to edit such materials. Station will not be liable for loss or damage to Agency's material or, even if accepted by Station, for communications from others,

If Agency requests within 30 days of last broadcast hereunder, Station will, at Agency's expense, return Agency material to Agency. If Agency does not so request, Station has the right to dispose of all Agency material any time after 60 days following the last broadcast hereunder.

INDEMNIFICATION

Agency and Advertiser will jointly and severally indemnity and hold harmless Station from and against all claims, demands, debts, obligations or charges (including reasonable attorney fees and disbursements) which arise out of or result from the broadcast, preparation for broadcast or contemplated broadcast of materials furnished by or on behalf of Agency and/or Advertiser or furnished by Station at Agency's request for use in connection with Agency's or Advertiser's commercial material, and Station will similarly indemnity and hold harmless Agency and Advertiser with respect to all materials furnished by Station. The indemnitee shall promptly notify and cooperate with the indemnitor with respect to any claim. The provisions of this paragraph shall survive the termination or expiration of this contract.

CONSEQUENTIAL DAMAGES 8.

Agency and Station hereby agree that consequential damages resulting from any breach of this contract, pursuant to Paragraph 2, or any omission of broadcast, pursuant to Paragraph 3, or any preemption of broadcast, pursuant to Paragraph 4, are speculative and neither Agency not Station shall be held liable for any consequential damages incurred. This consequential damage exclusion provision is an allocation of risk separate and apart from provisions specifying or limiting either Agency's or Station's remedies for breach.

9. GENERAL

(a) Station will broadcast the announcements and programs covered by this contract on the dates and at the approximate hourly times provided on the face hereof.

	The Station shall exercise normal precautions in handling of property and mail, but assumes no liability for loss or damage to program or commercia
materials and other property furnisl	ned by the Agency in connection with broadcasts hereunder. The Station will not accept or process mail, correspondence, or telephone calls in
connection with broadcasts except	after its prior approval.

- Agency is acting as agent for a disclosed principal (i.e., the Advertiser named on the face hereof) and Agency will act as agent for making payment on all billings hereunder. However, Agency shall be primarily liable for the Advertiser's payment of sums due hereunder and Station shall look initially to Agency for the payment thereof unless and until Agency fails to timely remit payment or becomes insolvent. Advertiser shall be liable to Station and not to agency on all unpaid billings for services rendered by Station hereunder (excluding advertising agency commissions), but only to the extent that Advertiser has not theretofore made payment to the Agency thereon, and to the extent that Advertiser has theretofore made payment to the Agency thereon (i) while knowing that Agency has entered into an agreement or arrangement purporting to assign or pledge to a third party monies which may be or become payable by Advertiser or Agency, or that Agency was in danger of becoming insolvent; or (ii) after receiving notice (together with a current statement of account) from Station that Agency is seriously delinquent under this or any other advertising agreement(s) between Station and Agency be falling to make payment on billings within 45 days after the end of the month in which service is provided thereunder. Nothing herein contained relating to the payment of billings by Agency shall be construed so as to relieve Advertiser of, or diminish Advertiser's liability for breach of its obligations hereunder. If this contract is with a media buying service, all references herein to Agency shall apply to the media buying service. If this contract is made directly with Advertiser, references herein to Agency shall apply to Advertiser except that in such case no commission will be allowed.
- (d) Agency shall not assign this contract except to another agency which succeeds to its business of representing Advertiser and provided such other agency assumes all its obligations hereunder. Advertiser may, upon notice to Station, change its agency and only the successor agency shall be entitled to commissions, if any, on billings for broadcasts thereafter. Station is not required to broadcast hereunder for the benefit of any person other than Advertiser, or for a product or service other than that named on the face hereof.
- (e) This contract contains the entire understanding between the parties, cannot be changed or terminated orally, and shall be construed in accordance with the laws of the State of New York, and with the Communications Act of 1934, as amended, and with the rules and regulations of the FCC issued pursuant thereto. When there is any inconsistency between these standard conditions and a provision on the face hereof, the latter shall govern. Failure of either party to enforce any of the provisions hereof shall not be construed as a general relinquishment or waiver of that or any other provision. All notices hereunder (except for notices under Paragraph 4) shall be in writing, given only by prepaid telegram or mail, addressed to the other party at the address on the face hereof, and shall be deemed given on the date of dispatch.

[For additional information relating to political advertising, Agencies and Advertisers are encouraged to request a copy of the Station's current political advertising disclosure statement.]